FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 1996

REPORT OF THE INDEPENDENT AUDITORS

Board of Directors Pacifica Foundation Los Angeles, California

We have audited the accompanying statement of financial position of the Pacifica Foundation (a nonprofit organization) at September 30, 1996, and the related statements of activities, functional expenses and cash flows, for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards; *Government Auditing Standards*, issued by the Comptroller General of the United States; and the provisions of Office of Management and Budget Circular A-133, "Audits of Institutions of Higher Education and Other Nonprofit Institutions." Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Pacifica Foundation at September 30, 1996, and the changes in its net assets and its cash flows for the year then ended in conformity with generally accepted accounting principles.

In accordance with *Government Auditing Standards*, we have also issued a report dated February 15, 1997, on our consideration of Pacifica Foundation's internal control structure and a report dated February 15, 1997, on its compliance with laws and regulations.

As discussed in Note 2 to the financial statements, in 1996, the Organization changed its method of accounting for contributions and its method of financial reporting and financial statement presentation.

Getz, Krycler & Jakubovits

An Accountancy Corporation

Gety, Kyeler. Jakobowits

FOR THE YEAR ENDED SEPTEMBER 30, 1996

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PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 1996

TOTAL ASSETS	TOTAL OTHER ASSETS	OTHER ASSETS Station license, net of amortization of \$79,000 Other, including deposits Program endowment, restricted	PROPERTY AND EQUIPMENT, NET	Less: Accumulated depreciation	Land Building and improvements Equipment Leasehold improvements Furniture and fixtures Motor vehicles	TOTAL CURRENT ASSETS	CURRENT ASSETS Cash in bank Investments Accounts receivable Inter-division receivable Prepaid expenses	ASSETS
\$ 7,243,311 \$	523,285	1,000 107,786 414,499	4,986,518	3,733,453	632,428 2,579,327 4,522,494 691,077 289,041 5,604	1,733,509	\$ 445,180 884,014 367,555 36,760	Totals
(911,493)	1	1 1 1	t	1		(911,493)	(911,493)	Eliminations
\$ 3,523,765	201,808	1,750 200,058	2,779,157	1,359,807	481,069 1,965,480 1,585,168 - 103,293 3,954	542,800	\$ 90,824 302,036 113,180 - 36,760	KPFA
\$ 737,547	12,650	12,650	420,674	693,263	88,475 263,852 742,526 19,084	304,223	\$ 66,544 212,626 22,614 2,439	KPFK
\$ 781,525	23,001	23,001	639,006	718,628	851,357 457,868 48,409	119,518	\$ 16,967 39,176 38,087 25,288	WBAI
\$ 335,583	28,225	28,225	278,110	261,670	62,884 99,406 349,476 6,200 20,164 1,650	29,248	\$ 11,219 18,029	KPFT
\$ 455,112	17,761	1,000 16,761	424,585	395,838	648,968 88,096 83,359	12,766	\$ 2,974 - 9,792 -	WPFW
455,112 \$ 2,321,272	239,840	25,399 214,441	444,985	304,247	250,589 344,998 138,913 14,732	1,636,447	\$ 256,652 330,176 165,853 883,766	National Office

PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 1996

LIABILITIES AND NET ASSETS

TOTAL LIABILITIES AND NET ASSETS	TOTAL NET ASSETS	Permanently restricted	Temporarily restricted	Unrestricted	NET ASSETS	COMMITMENTS AND CONTINGENCIES		TOTAL LIABILITIES	 CURRENT MATURITIES	LONG-TERM DEBT NET OF	TOTAL CURRENT LIABILITIES		Deposits	Deferred income - other	Loans payable - Bank - current portion	Inter-division payable	Deferred grant income	Loans payable - other	Accounts payable and accrued expenses	CURRENT LIABILITIES	
√	ŀ	ı						t .				1							↔		 !
\$ 7,243,311	5,928,927	346,065	935.512	4,647,350			ı	1,314,384	547,243		767,141		1,200	51,676	44,167	ı	23,077	5,317	641,704		Totals
\$ (9								(9			(9								↔		Elimi
\$ (911,493) \$ 3,523,765	ı	1	t	1		ı	ı	(911,493)	1 -		(911,493)		,	1	,	(911,493)	1	1	1		Eliminations
\$ 3,5	2,7	 	2	2,3				7	CT1		N								↔		<u>~</u>
23,765	2,789,423	150,000	249 052	2,390,371		ı	1	734,342	 532,500		201,842		1,200	45,671	44,167	22,491	19,077	1	69,236		KPFA
₩.																			↔		
737,547	670,001	1	211.319	458,682		ī	t	67,546			67,546		ı	ı		,	,		67,546		KPFK
↔																			↔		
781,525	549,167	1	125,099	424,068		ı	1	232,358	,		232,358		ı	5,000	1	ı	1		227,358		WBAI
\$																			↔		_
\$ 335,583	40,145	1 1	12 200	27,945		1	1	295,438	í		295,438		ı	t	ı.	212,672	1	1	82,766		KPFT
\$	(3)			(3				7		,	7					တ			↔		8
\$ 455,112	(302,543)	1	ı	(302,543)		ī	ı	757,655	14,743		742,912		ı	ŧ	•	676,330	ı	5,317	61,265		WPFW
\$ 2,	2,																		↔		o N
\$ 2,321,272	2,182,734	196,065	337.842	1,648,827		í	ı	138,538			138,538			1,005	ı	1	4,000	ſ	133,533		National Office

PACIFICA FOUNDATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 1996

	ころスーエ	YEAR ENDED	SEP I EMBER 30	7, 1996				N (-1)
IRESTRICTED NET ASSETS	Totals	Eliminations	KPFA	KPFK	WBAI	KPFT	WPFW	Office
JPPORT								
istener support / Donations	\$ 5,497,140	ı У Э	\$ 1,651,357	\$ 1,300,798	\$ 1,566,851	\$ 310,357	\$ 553,946	\$ 113,831
irants	1,598,204	1	574,439	222,343	424,580	91,510	128,978	156,354
ommunity events	483,133	ı	165,460	4,326	309,702	1,195	2,450	1
CA income	767,448	•	2,000	54,466	33,179	54,925	109,500	513,378
liscellaneous	496,188	(12,000)	148,205	5,905	6,525	794	1,347	345,412
Inrealized investment gains & losses	8,495		7,752	(275)	(20)	1	ı	1,038
entral services	3	(1,250,867)	•	,	1	•	1	1,250,867
	8,850,608	(1,262,867)	2,549,213	1,587,563	2,340,817	458,781	796,221	2,380,880
T ASSETS RELEASED FROM RESTRICTIONS	227,833	i	38,118	ı	ŧ	ı	ţ	189,715
NATED SERVICES & EQUIPMENT	223,262	•	41,621	30,800	118,361	-	1	32,480
JTAL UNRESTRICTED REVENUE & OTHER SUPPORT	9,301,703	(1,262,867)	2,628,952	1,618,363	2,459,178	458,781	796,221	2,603,075
PENDITURES								
rogram services	5,073,005	ı	1,387,042	570,903	1,183,922	301,943	490,260	1,138,935
lanagement & general	1,533,772	(12,000)	235,901	141,118	292,648	84,993	164,882	626,230
undraising	2,090,994		561,246	302,015	640,053	126,356	284,368	176,956
ommunity events	380,723	ŧ	112,069		267,082	1,572	1	
entral services	1	(1,250,867)	373,205	233,211	459,754	74,306	110,391	1
TOTAL EXPENDITURES	9,078,494	(1,262,867)	2,669,463	1,247,247	2,843,459	589,170	1,049,901	1,942,121
CREASE IN UNRESTRICTED NET ASSETS	234,899			204,950	17,749	12,200		1
NATED SERVICES & EQUIPMENT	223,262		41,621	30,800	118,361	1	1	32,480
TOTAL EXPENSES	9,536,655	(1,262,867)	2,711,084	1,482,997	2,979,569	601,370	1,049,901	1,974,601
IANGE IN UNRESTRICTED NET ASSETS	(234,952)	ı	(82,132)	135,366	(520,391)	(142,589)	(253,680)	628,474
IANGES IN TEMPORARILY RESTRICTED NET ASSETS					•			
Net assets restricted (released from restriction)	7,066		(38,118)	204,950	17,749	12,200	•	(189,715)
SREASE (DECREASE) IN NET ASSETS	(227,886)	ı	(120,250)	340,316	(502,642)	(130,389)	(253,680)	438,759
SS ON ABANDONEMENT OF	(000 6)					7	(3 820)	
	(3,020)	t			ı	•	(0,020)	
IN ACCOUNTING PRINCIPLE	452,137	ı	84,134	15,260	290,243	32,298	10,069	20,133
INTER-COMPANY FUND BALANCE ADJUSTMENT	ſ	ı	217,323	•	•	ı	1	(217,323)
T ASSETS - Beginning of year	5,708,496	•	2,608,216	314,425	761,566	138,236	(55,112)	1,941,165
:T ASSETS - End of year	\$ 5,928,927	г 69	\$ 2,789,423	\$ 670,001	\$ 549,167	\$ 40,145	\$ (302,543)	\$ 2,182,734

e accompanying notes are an integral part of these financial statements: TZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION SCHEDULE OF DONATED SERVICES, MATERIALS AND FACILITIES FOR THE YEAR ENDED SEPTEMBER 30, 1996

ŀ		0				0	10		
National Office		12,150	1	ť	•	20,330	32,480	i	
_		⇔					θ	49	·
WPFW		i	ı	1	ı	1	1	i	
		↔					φ.	49	•
KPFT		1		1	1	i	•	1	
ļ		↔			_	_	€9	€3	•
WBAI		10,521	ı	1	12,500	95,340	118,361	1	
		↔					₩	€.	•
KPFK		ı	10,400	. 1	l .	20,400	30,800	ر بر بر	200'0
-		↔		•			₩	6.	•
KPFA		1	ı	22,600	7,696	11,325	41,621	. 1	
x		69					မှ	e.	•
SIE	w.	22,671	10,400	22,600	20,196	147,395	223,262	200 200 200	200
Totals		8	-	73	Š	4	\$: 22;	<i>\(\tau \)</i>	
							11		11
	0						TOTAL DONATED SERVICES AND MATERIALS EXCLUDING EQUIPMENT		
	DONATED SERVICES, MATERIALS AND FACILITIES						S AND M	Į.	(a)
	MATER			a \		Other professional services)TAL DONATED SERVICE! EXCLUDING EQUIPMENT	DONATED EQUIPMENT	
	ICES,	gal		Programming service	nses	nal se	ED S	PMEN.	
	SERV	g & [6		ning s	exbe	fessic	ONAT		
	TED (Accounting & legal	Technical	yramn	Operating expenses	er pro	XCLU	TED E	
	OONATED SE FACILITIES	Acc	Tecl	Proç	Ope	otř	TOT =	DONATED EQUIPMENT	dinh
	ш							ם ט	u

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The accompanying notes are an integral part of these financial statements. GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION
SCHEDULE OF FUNCTIONAL EXPENSES-PROGRAM SERVICES
FOR THE YEAR ENDED SEPTEMBER 30, 1996

National

	Totals	Eliminations	KPFA	KPFK	WBAI	KPFT	WPFW	Office
SALARIES AND RELATED EXPENSES								
Salaries	\$ 1,832,180	ı \$	\$ 554,197	\$ 2	3 \$ 396,775	\$ 96,206	\$ 142,260	\$ 424,364
Payroll taxes	165,732	ı	49,572			9,332	15,238	37,719
Employee benefits	175,569	1	62,805		(1)	8,016	9,157	44,338
Consultants	152,182	1	13,651		1,764	1	12,497	108,590
TOTAL SALARIES AND RELATED EXPENSES	2,325,663		680,225	270,263	3 467,458	113,554	179,152	615,011
OTHER EXPENSES								
Legal fees	65,240	1	4,161	24,236	33,319	493	1,077	1,954
Supplies	74,532	1	8,529			2,613	9,221	12,989
Telephone	317,071	ı	46,301			16,829	38,299	88,157
Postage & shipping	49,970	ı	6,828	1,821		1,427	2,220	30,320
Rent	206,069	1	1	ī	118,475	t	58,010	29,584
Equipment rental	250,534	i	7,064	2,830	175,028	37,934	24,954	2,724
Printing & publications	3,490	3	3,020		1	470	1	1
Travel	36,716	ı.	1,973	1,31	3,247	367	3,176	26,642
Conferences & meetings	89,964	1.	13,216	14,445	5 16,310	13,677	8,619	23,698
Interest	44,310	1	44,310	1	,	i	ı	,
Depreciation & amortization	314,853	t	152,216	42,062	9	18,958	37,619	1
Associations & periodicals	15,244		2,234			880	1,415	7,985
Bank charges	98,194	ı	28,663	_		8,043	7,768	1,803
Insurance	75,163	į			ı	ı	1	75,163
News service	127,515	1	22,813	(1)	3 25,869	5,839	ı	38,161
Other administrative	28,324	1	23	1,719		1,596	18,984	2,803
Other programming	109,543	1	5,056			26,832	5,785	51,124
Property taxes	26,262	ı	4,982	336		8,371	1,442	862
Repairs & maintenance - general	91,844	1	29,162	16,849	15,393	3,888	24,041	2,511
Repairs & maintenance - technical	83,296		2/1/2	20,038		14,353	22,110	3,808
Satellite interconnect	117,980	ı	11,224	000'9		6,000	13,072	63,362
Special projects	257,921	•	244,199	•	ı	ı	•	13,722
Tapes & supplies	74,068	ŧ	11,661		13,097	398	09	36,234
Utilities	189,239	1	51,404	49,757		19,421	33,236	10,318
TOTAL OTHER EXPENSES	2,747,342	1	706,817	300,640	716,464	188,389	311,108	523,924
TOTAL PROGRAM SERVICE EXPENDITURES	\$ 5,073,005	. ↔	\$ 1,387,042	\$ 570,903	\$ 1,183,922	\$ 301,943	\$ 490,260	\$ 1,138,935

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The accompanying notes are an integral part of these financial statements. GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION
SCHEDULE OF FUNCTIONAL EXPENSES-MANAGEMENT & GENERAL
FOR THE YEAR ENDED SEPTEMBER 30, 1996

	Totals	Eliminations	KPFA	KPFK	WBAI	KPFT	WPFW	Nati Of	National Office
SALARIES AND RELATED EXPENSES									
Salaries	\$ 926,345	, \$	\$ 148,550	\$ 99,118	\$ 225,276	\$ 62,084	\$ 55,266	↔	336,051
Payroll taxes	83,281	ŧ	13,287	9,064	19,247	6,023	5,92		29,740
Employee benefits	63,613	ı	16,835	7,368	19,883	5,172	3,558		10,797
Consultants	7,341	1	•	1			5,468		1,873
TOTAL SALARIES AND RELATED EXPENSES	1,080,580	*	178,672	115,550	264,406	73,279	70,212		378,461
OTHER EXPENSES									
Accounting fees	30,240	ī	1	t	i		ι		30,240
Legal fees	29,549	1	640	3,212	2,083	29	47.		23,076
Supplies	15,423	1	1,312	1,481	1,876	353	4,035		6,366
Telephone	44,142	ı	7,124	5,820	5,223	2,275	16,756	"	6,944
Postage & shipping	5,386	ı	1,050	241	460	193	972	01	2,470
Rent	32,784	(12,000)	3	ı	7,405	t	25,37		12,000
Equipment rental	4,553	ı	1,087	143	τ	581	2,742	~ !	ı
Printing & publications	529	ı	465	ŧ	i	64	i		1
Travel	9,854	t	303	174	203	90	1,389	•	7,735
Conferences & meetings	72,722	ŧ	2,033	1,914	1,020	1,849	3,771		62,135
Interest	6,817	1	6,817	ŧ	ı	ŧ	ı		t
Depreciation & amortization	80,386	ı	23,418	5,574	4,000	2,562	16,458		28,374
Associations & periodicals	2,827	ī	344	195	79	119	619		1,471
Bank charges	14,672	ŀ	4,410	1,538	2,520	1,087	3,399	•	1,718
Insurance	22,704	1		1	•	1	1	•	22,704
List rental expenses	4,606	ŧ	t	t	,	t	ì		4,606
Other administrative	33,061	t	4	228	200	216	2,101		30,312
Property taxes	6,402	•	766	45	642	1,131	631		3,187
Repairs & maintenance - general	20,747	1	4,487	2,233	396	525	10,518	•	2,022
Utilities	15,788	I	2,969	2,770	1,569	642	5,429		2,409
TOTAL OTHER EXPENSES	453,192	(12,000)	57,229	25,568	28,242	11,714	94,670		247,769
TOTAL MANAGEMENT & GENERAL EXPENDITURES \$	\$ 1,533,772	\$ (12,000)	\$ 235,901	\$ 141,118	\$ 292,648	\$ 84,993	\$ 164,882	8	626,230

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The accompanying notes are an integral part of these financial statements. SETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION SCHEDULE OF FUNCTIONAL EXPENSES-FUNDRAISING FOR THE YEAR ENDED SEPTEMBER 30, 1996

		Totole	Flimi	Eliminatione		KDEV	KDEK	WRAI	КРЕТ	WDEW	National	
	1	Otals		Idulous		V	111	505			2	
SALARIES AND RELATED EXPENSES												
Salaries	↔	573,186	↔	ŧ	()			\$ 128,792	\$ 42,927	\$ 81,441	\$ 56,104	4
Payroll taxes		52,772		ı		14,863	8,940	11,004	4,165	8,723	5,077	1
Employee benefits		48,983		ı		18,831	7,267	11,367	3,576	5,243	2,699	6
Consultants		7,106		1		5,076	1	1	1	1,562	468	<u>ر</u>
TOTAL SALARIES AND RELATED EXPENSES		682,047		,		204,933	113,966	151,163	50,668	96,969	64,348	<u>م</u> ا
OTHER EXPENSES												
Legal fees		14,545		ı		534	1,752	6,248	107	135	5,76	6
Supplies		29,586		1		9,984	3,962	5,627	595	7,856	1,59	Ŋ
Telephone		34,942		ı		5,936	3,174	15,669	3,639	4,788	1,736	ွှ
Postage & shipping		147,423		ı		68,673	20,870	39,328	7,335	10,600	617	7
Rent		29,465		ı		1	ŧ .	22,214	ı	7,251	ı	
Equipment rental		2,696		1		906	78	•	929	783	1	
Printing & publications		70,374		ı		20,113	7,495	25,583	3,839	7,423	5,921	Σ.
Travel		7,164				283	95	1,330	79	397	4,980	ွှ
Conferences & meetings		25,364		١.		1,695	1,044	3,058	2,957	1,077	15,533	က္က
Interest		5,681		ι		5,681	ı	ť	1	1	1	
Depreciation & amortization		50,450		ı		19,515	3,041	12,000	4,099	4,702	7,093	က္က
Associations & periodicals		1,365		ı		287	106	237	190	177	368	ထ္ထ
Bank charges		15,358		1		3,820	839	7,559	1,739	971	430	ွှ
Computer supplies		13,007		1		ı	ı	6,342	3,459	3,206	į	
Direct mail & telemarketing		358,213		1		121,000	52,167	93,033	23,224	42,731	26,058	ထ္
Insurance		11,122		ı		1		ı	ı	1	11,122	2
Other administrative		6,185		ı		1,346	124	009	345	009	3,170	Ó
Other development		28,925		1		6,460	3,127	16,688	2,650	ı		
Mailing services		60,001		1		34,607	7,796	6,707	1	1	7,891	Ξ
Premiums & marathon		468,433		ı		48,620	79,626	214,148	16,853	996'68	19,220	<u>o</u>
Property taxes		4,579				639	24	1,926	1,810	180	ŧ	
Repairs & maintenance - general		12,195		ı		3,739	1,218	2,886	841	3,005	206	ဖွ
Utilities		11,874		ı		2,475	1,511	4,707	1,028	1,551	602	21
TOTAL OTHER EXPENSES	l	1,408,947		,		356,313	188,049	488,890	75,688	187,399	112,608	ا∞
			`				- 1 - 1					Ç
TOTAL FUNDRAISING EXPENDITURES	ss	2,090,994	6 9	١	s l	561,246	\$ 302,015	\$ 640,053	\$ 126,356	\$ 284,368	\$ 1/6,956	و

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The accompanying notes are an integral part of these financial statements. GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

PACIFICA FOUNDATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED SEPTEMBER 30, 1996

	בו אטר	י בישעע ביאסבי	טבר ובואוםבת אט,	080				N. 04:02
	Totals	Eliminations	KPFA	КРFК	WBAI	KPFT	WPFW	Office
CASH FLOWS FROM OPERATING ACTIVITIES: Increase (decrease) in net assets	\$ (227,886)	; ↔	\$ (120,250) \$	340,316 \$	(502,642) \$	(130,389) \$	(253,680) \$	438,759
Adjustments to reconcile change in net assets to net cash provided by operating activities: Depreciation & amortization	445,689	1	195,149	50,677	79,998	25,619	58,779	35,467
In-kind contributions of equipment Changes in assets & liabilities:	1 ,							
Accounts receivable	(261,701)		(93,920)	(14,614)	(38,087)	(18,029)	4,390	(101,441)
Prepaid expenses	14,372		(7,275)	(363)	21,647	יי ארט אטן	, v	•
Other assets	23,948 269 465		(896)	(e/e) 12 902	153,097	(52,223)	4,020 488	46,899
Deferred grant income	(15,091)		(19,091)	i Î	1	. 1	ŧ	4,000
Deferred income - other	(65,287)		38,855	ı	(87,972)	ι	1	(16,170)
Deposits Cumulative change in accounting principle	452,137		84,134	15,260	290,243	32,298	10,069	20,133
NET CASH FROM OPERATING ACTIVITIES	635,646		76,706	403,966	(366'28)	(58,751)	(175,926)	427,647
				•				
CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of land, buildings & equipment Investments & program endowment	(686,434) (702,546)		(19,787) (285,229)	(117,481) (212,626)	(149,478) (39,176)	(11,664)	(221,062)	(166,962) (165,515)
NET CASH FROM INVESTING ACTIVITIES	(1,388,980)		(305,016)	(330,107)	(188,654)	(11,664)	(221,062)	(332,477)
CASH FLOWS FROM FINANCING ACTIVITIES: Inter-division receivables	(945.698)	(472,849)	41,021	(2,439)	(25,288)	i	.	(486,143)
Loans payable - bank	(44,065)		(39,166)	t .	ı	ı	(4,899)	•
Inter-division payables	945,698	472,849	22,491	(16,963)	(4,314)	69,582	402,053	(454)
Loan payable - other Inter-company fund balance adiustment	132	ı	217,323		; ;	1 1	5 1	(217,323)
NET CASH FROM FINANCING ACTIVITIES	(43,933)	*	241,669	(19,402)	(29,602)	69,582	397,737	(703,917)
NET CHANGE IN CASH	(797,267)		13,359	54,457	(256,252)	(833)	749	(608,747)
Cash at beginning of year	1,242,447		77,465	12,087	273,219	12,052	2,225	865,399
Cash at end of year	\$ 445,180	С	\$ 90,824 \$	66,544 \$	16,967 \$	11,219 \$	2,974 \$	256,652

The accompanying notes are an integral part of these financial statements. GETZ, KRYCLER & JAKUBOVITS AN ACCOUNTANCY CORPORATION

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Description of Operations

Pacifica Foundation was organized in 1949 and currently operates, on a non-profit basis, five FM radio stations maintaining a program tape library which is used to sell and rent taped programs.

The financial statements include the operations of the following units:

Radio Station - KPFA - Berkeley, California

Radio Station - KPFK - Los Angeles, California

Radio Station - KPFT - Houston, Texas

Radio Station - WBAI - New York, New York

Radio Station - WPFW - Washington, D.C.

Pacifica Foundation National Units

All significant inter-division accounts have been eliminated.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u>—Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets—Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u>—Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investments for general or specific purposes.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Contributions

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received.

Income Recognition from Grants and Earmarked Funds

Funds received under grants from various governmental agencies and private sources are shown as deferred income when received. These amounts are recorded as income when the funds are disbursed in order to more closely match revenue with the related expenditure.

Income Taxes

The Foundation has qualified as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and therefore has made no provision for Federal income taxes.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and Equipment

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method.

Intangible Assets

The cost of a broadcasting license is being amortized on a straight-line method over 20 years from the date of acquisition (1977). Amortization charged to operations amounted to \$4,000 in the year ended September 30, 1996. (Radio station - WPFW).

The foundation also owns the broadcasting licenses of its other four stations. These licenses were acquired at no cost to the Foundation.

Donated Services, Materials and Facilities

In-kind contributions of services, materials and facilities represent individually provided professional services valued at the donor's normal compensation to the general public. These services typically consist of legal and accounting service, advertising, professional contract services and program function. These contributions have been valued at the fair market value of the services to the general public.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 2 - CHANGES IN ACCOUNTING PRINCIPLES

The Foundation adopted the provisions of Statement of Financial Accounting Standards No. 116, Accounting for Contributions Received and Contributions Made, and No. 117, Financial Statements of Not-Organizations, by restating net assets for-Profit September 30, 1995. Statement No. 116 requires the Foundation to distinguish between contributions that increase permanently restricted net assets, temporarily restricted net assets, and unrestricted net assets. It also requires recognition of contributions, including contributed services meeting certain criteria, at fair values. Statement No. 117 establishes standards for general purpose external financial statements of not-for-profit organizations and requires a statement of financial position, a statement of activities, and a statement of cash flows. Foundation adopted Statement No. 116 by restating net assets as of September 30, 1995. Unrestricted net assets as of September 30, 1995 were increased by \$420,215, which represents unconditional promises to give not reported as of September 30, 1995. The effect of Statement No. 116 on the Foundation's change in net assets for 1996 was an increase of \$145,657.

The Foundation changed its policy of accounting for investments from lower of cost or market to fair value in accordance with Statement of Financial Accounting Standards No. 124, Accounting for Certain Investments Held by Not-for-Profit Organizations. The Foundation adopted the provisions of Statement No. 124 by restating the net assets as of September 30, 1995. Unrestricted net assets as of September 30, 1995 were increased by \$31,922, which represents the unrealized gains on investments that were not recognized previously. The effect of Statement No. 124 on the Foundation's change in net assets for 1996 was an increase of \$8,495. That effect is included in changes in unrestricted net assets because the gains and losses are unrestricted.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 3 - INVESTMENTS

Investments, stated at fair market value as of September 30, 1996 consist of the following:

	COST	<u>MV</u>	UNREALIZED GAIN (LOSS)
U.S. Treasury Bills U.S. Treasury Notes U.S. Government Securities Corporate Bonds Stocks	\$ 19,499 649,246 127,263 246,385 215,699 \$1,258,092	\$ 19,540 650,835 129,325 239,781 259,032 \$1,298,513	\$ 41 1,589 2,062 (6,604) 43,333 \$40,421
Investments Endowment	\$ 885,265 <u>372,827</u> \$ <u>1,258,092</u>	\$ 884,014 414,499 \$1,298,513	\$ (1,251) <u>41,672</u> <u>40,421</u>

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended September 30, 1996:

·	UNRESTRICTED
Interest and dividend income	\$73,329
Realized gains and losses Unrealized gains and losses	15,601 <u>8,495</u>
Total investment return	\$ <u>97,425</u>

NOTE 4 - RESTRICTED CASH

In accordance with the provisions of each grant, the funds received are restricted in use and must be used for their intended purposes. In general, the restrictions are that the funds be used for the operation of the radio stations but also contain specific restrictions such as salaries, consulting fees for special events and other similar expenditures. All other revenues are considered to be available for unrestricted use except for various endowments specifically restricted by the donor, and various funds earmarked by Pacifica's Board of Directors for specific projects.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 5 - LOANS PAYABLE, CONTRACTS PAYABLE, LONG-TERM DEBT

Loans Payable - Other, consisted of the following:

	-	<u>r 30, 1996</u>
WPFW-FM	Current	Long-Term
Lease payable, secured by equipment, bearing interest at 12.7% per annum, principle and interest due in monthly installments of \$630. The		
final payment is due December 1999.	_5,317	14,743
Total Loans Payable - Other	5,317	14,743
Loan Payable - Bank, consisted of the following:		
KPFA-FM A 15-year real estate loan secured by land, building and equipment (except for equipment & fixtures funded by an NTIA Grant). The terms of the loan call for monthly		
repayments of principle on a fixed schedule and monthly payments of interest at the bank's prime rate plus 1% with a 10.5% cap and a 7% floor. The interest rate at		
September 30, 1996 was 9.25%.	44,167	532,500
Total Loan Payable - Bank	44,167	532,500
TOTAL LOANS PAYABLE, CONTRACTS PAYABLE, LONG-TERM DEBT	\$ <u>49,484</u>	\$ <u>547,243</u>
Material time less areas of the land to the		11 775

Maturities by year of the long-term debt, including the KPFA mortgage payable and the WPFW lease payable are: FYE 9/97 - \$49,484, 9/98 - \$55,204, 9/99 - \$61,020, 9/00 - \$61,020, 9/01 - \$64,167, and thereafter - \$305,832.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 6 - GRANT REVENUE

Grant Revenue was recognized from the following sources:

For the fiscal year ended September 30, 1996:

		<u>Total</u>	F <u>Br</u>	orporation or Public oadcasting see below)	Other <u>Federal</u>	Charitable Foundation and other
KPFA KPFK WBAI KPFT WPFW National Office	\$	574,439 222,343 424,580 91,510 128,978 156,354	\$	290,713 209,673 420,580 91,260 128,978	\$216,213 - - - - 28,500	\$ 67,513 12,670 4,000 250 - 127,854
	\$ <u>1</u>	,598,204	\$ <u>1</u>	,141,204	\$ <u>244,713</u>	\$ <u>212,287</u>

Federal funding for the corporation for public broadcasting has been budgeted through September 1997. Such funding is currently under review by the Federal government, and proposals have been made to cut back or eliminate entirely these funds.

Grant revenue recognized as income includes amounts deferred at September 30, 1995, and excludes amounts deferred at September 30, 1996 for the year ended September 30, 1996.

Grant revenue is received for program production, capital equipment acquisition and station operations.

NOTE 7- LEASE COMMITMENTS, OFFICES AND FACILITIES

Studio Rent

The foundation leases offices and operating facilities under operating leases providing for minimum future rentals at WBAI-FM and WPFW-FM (including national unit, Pacifica National Programming (PNP).

Generally, the leases provide that insurance, maintenance and taxes are to be paid by the lessee.

Net rental expense for operating facilities charged to operations for the year ended September 30, 1996 amounted to \$268,318.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 7 - LEASE COMMITMENTS, OFFICES AND FACILITIES (continued)

Equipment Rental (Towers)

WBAI-FM

WBAI is currently obligated under a radio tower rental agreement entered into in January, 1992 for 14 years at a monthly rental subject to annual cost of living adjustments. The monthly rental as of September 30, 1996 was \$14,463 (\$173,556 per annum).

WPFW-FM

WPFW is currently obligated under a radio tower rental agreement entered on January 1, 1988 for fourteen years at a monthly rental subject to annual cost of living adjustments. The monthly rental for the year ended September 30, 1996 was \$1,557 (\$18,684 per annum).

KPFT-FM

KPFT is currently on a month-to-month radio tower rental agreement, in the amount of \$3,058 per month (\$36,696 per annum). KPFT is currently negotiating a new lease at a different location, the terms of which have not been finalized.

The future minimum rental payments under leases with remaining non-cancelable terms in excess of one year are:

STUDIO RENT

Fiscal Year

Ended	Total	WPFW (PNP)	WBAI
9/30/97 9/30/98 9/30/99 9/30/00 9/30/01 Subsequent	\$222,120 174,020 77,820 77,820 12,970	\$ 77,820 77,820 77,820 77,820 12,970	\$144,300 96,200 - -
TOWER RENT	\$564,750	\$324,250	\$240,500
Fiscal Year Ended	<u>Total</u>	WPFW	WBAI
9/30/97 9/30/98 9/30/99 9/30/00 9/30/01 Subsequent	\$ 169,368 169,368 169,368 169,368 150,960 515,780 1,344,212	\$ 18,408 18,408 18,408 18,408	\$ 150,960 150,960 150,960 150,960 150,960 515,780 1,270,580
TOTAL	\$ <u>1,908,962</u>	\$ <u>397,882</u>	\$ <u>1,511,080</u>

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 8 - MISCELLANEOUS INCOME

Miscellaneous income for the year ended September 30, 1996, consisted of the following:

	<u>Total</u>	KPFA	<u>KPFK</u>	WBAI	KPFT	WPFW	National Office
Tape sales (recorded programs)	\$ 92,254	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92,254
Rental of mailing lists	59,959	_	÷			·	·
Rental of	99,909	_	_	-	_	_	59,959
premises (net)	98,737	97,287	350	-		1,100	_
Interest	105,634	35,178	5,555	2,647	121	247	61,886
Radio news feeds	130,774	-		_	***	_	130,774
Program guide	-						100,,,1
advertising	16,324	14,471	_	1,853		_	_
Miscellaneous	4,506	1,269		2,025	<u>673</u>	_	539
	508,188	148,205	5,905	6,525	794	1,347	345,412
Eliminations	(<u>12,000</u>)	(<u>12,000</u>)					·
	\$ <u>496,188</u>	\$ <u>136,205</u>	\$ <u>5,905</u>	\$ <u>6,525</u>	\$ <u>794</u>	\$ <u>1,347</u>	\$ <u>345,412</u>

NOTE 9 - SCA INCOME

Pacifica Foundation entered into subcarrier agreements in March 1984, whereby outside companies would be allowed to use a portion of certain Pacifica stations' basebands in order to broadcast signals to the outside companies' subscribers. The initial terms of the agreements were five years from start of operations at each respective station. Subsequent to the initial agreement, some of the leases have expired, some have renewed, and various additional agreements have been entered into.

Income from the leases is recorded in total at the National Office and allocated to the various stations for special projects as needed and approved by the board.

Pacifica Foundation retained legal counsel to investigate the possibility that the above income is unrelated and thereby taxable, and a determination request was submitted to the IRS. The response from the IRS indicated that the income is not taxable and that Pacifica's non-profit status will not be affected.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 10 - DONATED SERVICES - VOLUNTEERS

Donated services, materials and facilities, shown in these financial statements, consist of amounts of support received for the year ended September 30, 1996, by individuals and organizations supplying their regular professional services, materials and facilities.

No amount has been included for volunteer support, where the amounts donated and contributed are for services of volunteers, where the work being performed is other than their regular professional occupation.

NOTE 11 - PROPERTY AND EQUIPMENT

Included in the property and equipment as held at September 30, 1996 is certain technical equipment acquired with the assistance of government grants.

In accordance with the regulations of these grants, the Federal Government retains interest in these assets for a period of 10 years following the completion of the grant.

At September 30, 1996, the following assets were owned:

	Approximate Cost	End of 10 Year Period
KPFA (a)	\$221,635	2001
(b)	35,077	2003
(C)	:3,000	2004
KPFT	118,000	1997
WPFW (a)	24,504	2003
(b)	26,442	1997
(C)	34,508	2004
National Office/PRN	94,318	1997
National Office/PPS/PRA	11,502	1997
National Office	<u>15,000</u>	2004
	\$ <u>583,986</u>	

NOTE 12 - CENTRAL SERVICES

Central services consist of operating expenses provided by the National Office for the various stations. Typically, they consist of such expenses as legal and accounting services, insurance, programming, program distribution, and subscription services paid for the National Office.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 13 - DEFERRED INCOME - OTHER

Deferred income at September 30, 1996 consisted of the following:

National Office

Prepayments on tape sales

\$ 1,005

KPFA-FM

Deposits collected and held from vendors for December 1996 Christmas Crafts Fair.

45,671

WBAI-FM

Miscellaneous other.

5,000

\$51,676

Amounts of \$35,428 of expenses of KPFA relating to the December 1996 Christmas Crafts Fair are included in prepaid expenses.

NOTE 14 - DEPOSITS

Deposits at September 30, 1996 include security deposits held by KPFA related to tenants leasing various property acquired during the year ended September 30, 1991.

NOTE 15 - PROGRAM ENDOWMENT, RESTRICTED

Pacifica has received donations which the grantors and Pacifica's Board intend to be held as endowments. It is management's intention to invest the endowment in various long-term investment instruments. A portion of the annual investment income is intended to be used for various program production activities while the remainder is intended to be retained and used to increase the endowment's "principal".

NOTE 16 - PENDING LEGAL MATTERS

Communications Attorneys

Pacifica's communications attorneys have advised management that there are no pending or threatened litigations, claims, or assessments or other contingencies as to which they are aware of.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 1996

NOTE 17 - CHARITABLE REMAINDER TRUST

In December 1990 Pacifica was named principle beneficiary of a charitable remainder trust. The terms of the trust calls for monthly percentage of principle payments to named income beneficiaries. Required monthly payments are to be paid first out of trust income, then out of trust principle, with any excess trust income added to principle. Annual trust administrative costs are to be paid out of trust assets. Upon expiration of the trust term of twenty years, or, if earlier, upon the death of the last income beneficiary, trust assets revert to Pacifica Foundation. The market value of trust assets at September 30, 1996 was \$125,470.

NOTE 18 - CONCENTRATION OF CREDIT RISK

Pacifica Foundation maintains several bank accounts at one bank. Accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. Cash at this institution exceeded Federally insured limits. The amount in excess of the FDIC limit totaled \$60,650 as of September 30, 1996.